

STRALSUND



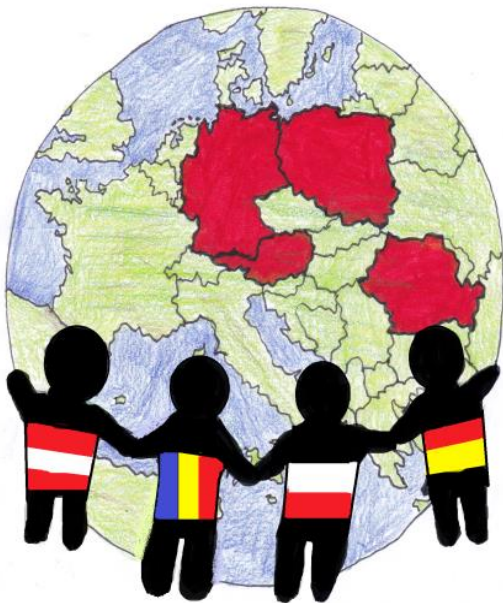
WOLFSBERG

IASI

KOSTKOWO



Erasmus+



**ERASMUS+ PROJECT**



# **ERASMUS+ PROJECT**

## **SCHOOL COMPANIES**

**01.09.2016 – 31.08.2018**

Regionales Berufliches Bildungszentrum  
des Landkreises Vorpommern-Rügen  
Stralsund, Germany

Höhere Technische Bundeslehranstalt  
Wolfsberg, Austria

Samorządowe Gimnazjum  
im. ks. Stanisława Galasa  
Kostkowo, Poland

Colegiul Agricol si de Industrie Alimentara  
"Vasile Adamachi"  
Iasi, Romania



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## **1 Projectdiscription**

All coordinators participated in Erasmus+ Joint Nordic Contact Seminar "The Challenge of Teaching Entrepreneurship in Education and Training"(Copenhagen 24-27. Nov 2015) because in their opinion teaching entrepreneurship can be broaden by international cooperation. Before taking part in contact seminar school coordinators discussed the ideas of the projects with their students and other school staff. They presented their ideas during the seminar, found partners and negotiated the aims, methods, activities and outcomes of this project.

The basis of the project is that according to schools' curriculum analysis in all four school's children are learning entrepreneurship but in some schools this subject is part of curriculum (Austria, Germany, Romania) and in some of them children are learning it in school club (Poland). All teachers involved in the project agreed that students



are keen on learning connected with practice and after asking students they decided that that school companies will focus on local/regional food (Germany, Romania, Poland) and crafts (Austria-self-made products of metal or plastic, Poland-Kashubian pottery and embroidery, Romania-trinkets, masks, encrusted eggs). As students will soon have to choose their professional path and at least 45% of them is interested in labour market needs and local business. The main aim of the project is to start up a company in each school. 90 students (Austria-15, Germany-25, Poland-25, Romania-25) will start four school businesses (one in each school) and will run it till the end of the project and after that. Students will get practice and financial literacy. The same number of students will create objects during the project and after that (Austria-products of metal and plastic, Germany-cooking book with recipes in different languages, Poland-

ceramic pots, vases and tablecloths, Romania-trinkets, masks, encrusted eggs) and local/regional food (Poland and Romania). The products will not be sold during the project. Students will learn how to estimate the cost of production, the profit margin and selling price etc. but accountancy will be only virtual. The products will be sold after the end of the project (in September 2018) and the money will be used as start-up capital for continuation of running the companies after the end of the project. During the project 12 students (3 from each school) will write articles for an e-book about process of starting school companies in each country 'How to start a company' introduction; short profiles of all students and teachers involved in the project; short description of our countries; short description of our regions; information about schools; information about our companies and its products, description of food or crafts. In June 2018, 25 e-books will be printed by each school and they will be sent

to other schools and local institutions as a way to disseminate the project results. During the project 12 students (3 from each school) will make four films or presentations (one from each school) about the process of starting a company. During the project 12 students (3 from each school) will make four films (one from each school) about the process of making products (local/regional food, self-made products of metal or plastic, Kashubian pottery and embroidery, trinkets, masks, encrusted eggs). All articles, presentation and films will be uploaded on eTwinning platform and on project website. In June 2017 and in June 2018 12 students (3 from each school) will prepare the photo exhibitions about the progress of project and present it in a local cultural or educational centres or libraries. During the project 60 students who will travel to partner countries will learn about its lifestyle through food and crafts which are the main topics of the project but also by staying with the families and

taking part in everyday life. At least 12 teachers will broaden their knowledge about methodology of teaching entrepreneurship by comparing and contrasting their methods with those used by teachers in partner countries. During the project 90 students will learn how to start a company in their own and other countries and will be able to compare and contrast this process in different countries. In Poland there is 5% of students whose parents are planning to emigrate with their children within short period of time or they already live abroad. In Romania, more than 8 % emigrate for a short period of time (3-6 years). Their parents are working abroad, especially in Italy, Spain, Germany or they are already live abroad for a long time, after 1990.)

Teachers decided to focus on students in similar age (13-16 years old). They live in big and small towns (Romania, Germany, Austria) and small villages (Poland). They have mobile phones and unlimited access to

the Internet. They use them to communicate with friends, to learn, to find information. They are open-minded and eager to learn new competences. They learn English as a foreign language.

*(citation: application form)*

# 1<sup>st</sup> short-term exchange in Wolfsberg, Austria from 9<sup>th</sup> to 13<sup>th</sup> January 2017



## 2<sup>nd</sup> short-term exchange in Iasi, Romania from 3<sup>rd</sup> to 7<sup>th</sup> April 2017



### 3<sup>rd</sup> short-term exchange in Stralsund, Germany from 13<sup>th</sup> to 17<sup>th</sup> November 2017





## 4<sup>th</sup> short-term exchange in Kostkowo, Poland from 19<sup>th</sup> to 23<sup>rd</sup> February 2018



## 2 Germany

### Country Description



*(photo: Martina Westphal)*

Germany has been a democratic parliamentary federal republic since 1949. Following reunification in 1990 it now consists of 16 federal states. The Federal President is the head of state and the government is led by the Federal Chancellor.

Germany covers an area of 357,022 square kilometres. It is 876 kilometres from its northernmost tip to the southernmost point as the crow flies, and 640 kilometres from east to west.

The capital Berlin is also Germany's largest city, with a population of 3.4 million. Other cities with more than one million residents are Hamburg (1.8 million) and Munich (1.3 million). Cologne is just below the one-million mark. Frankfurt am Main (pop. 662,000) is a centre of international finance.

Germany is a country rich in natural beauty. Between the North Sea and Baltic coasts in the north and the peaks of the Alps in the south lie extremely diverse landscapes, with everything from wide expanses of river and lakeland scenery, hilly uplands and densely wooded regions to agricultural plains and industrial conurbations. The Zugspitze is the highest mountain in Germany at 2,963 metres. Germany's longest river is the Rhine, which flows through the country for a total of 865 kilometres. Germany has 16 national parks, 104 nature reserves and 15 biosphere reserves.

Germany has the largest population of any European country, around 82 million – a density of 230 people per square kilometre. Today, life in Germany is subject to a great diversity of cultural influences. It can generally be described as modern and cosmopolitan. The people of Germany love nothing more than getting together and celebrating, in traditional style during carnival season, at wine festivals, at the Oktoberfest and other beer festivals, or during music festivals from classical to rock – all helped along by great food and fine wines from the 13 vineyard regions.

Germany is home to great writers and famous composers. Names like Goethe and Günther Grass or Bach and Beethoven are part of a long, distinguished cultural tradition. Its legacy is the exceptional choice of culture on offer in Germany today, from ancient to ultra-modern. There are around 300 theatres, 130 professional orchestras and

630 art museums with internationally acclaimed collections. German artists also produce a large amount of creative work in the fields of film and literature.

Academic excellence and research are also firmly established in Germany. Around 370 universities and other higher education establishments are held in high regard, not least by international students.

*(<http://www.germany.travel/en/travel-information/germany-at-a-glance/germany-at-a-glance.html>; 08.01.2018; 08:00 Uhr)*

## **The German Flag**

The current national flag of the Federal Republic of Germany was officially introduced on 23.05.1949. The origin of the colors black-red-gold lies in the liberation wars in



*([https://de.wikipedia.org/wiki/Flagge\\_Deutschlands](https://de.wikipedia.org/wiki/Flagge_Deutschlands))*

1813 against Napoleon. The colors black-red-gold as national colors for the Federal Republic of Germany have firmly established themselves during the period of the German Federal Republic.

*(N. Felkel)*

## **Description Of The Region**

Mecklenburg-Western Pomerania is a country in northeastern Germany in the center of the southern Baltic Sea to the north, Schleswig-Holstein and Lower Saxony to the west, Brandenburg to the south and the Republic of Poland to the east. Mecklenburg-Western Pomerania is one of the 16 country parts of Germany. In the summer lots of tourists visit Mecklenburg-Western Pomerania for example because of the Baltic sea and the cooler climate. Mecklenburg-Western Pomerania is known for its amber and sea buckthorn. Also, tourists travel there to relax, to get out

of the crowded, bigger cities. All in all, Mecklenburg-Western Pomerania depends on tourists.

*(H. Kahn and N. Felkel)*

## School Description



*(photo: Violetta Schmidt)*

Our vocational school “Regionales Berufliches Bildungszentrum des Landkreises Vorpommern-Rügen” (RBB) is situated in the north of Mecklenburg-Vorpommern, in the Hanseatic town and World Heritage Site

Stralsund and within 50 km of the city, in direct reach of the Baltic Sea. It is the biggest vocational education centre of Mecklenburg-Vorpommern.

“RBB” can be subdivided into seven different locations. The main location is in Stralsund, furthermore there are Ribnitz-Dammgarten, Velgast and Sassnitz.

Under the roof of “RBB” are different departments such as vocational school, specialised colleges (Fachoberschule and Fachgymnasium, Höhere Berufsfachschule and Fachschule) and vocational preparation school. They concentrate in their work on aspects like technics and craftship, economics and administration, social care and healthcare, restaurant and hotel industrie. Additionally, we care about juveniles who can be considered as socially disadvantaged. Last but not least we also offer further education for students who want to take their A-level-degree (sixth Form).



After finishing their studies at our school and successfully taking part in their practical training, students and trainees get qualifications as e.g. mechanical engineers, car mechatronics, hairdressers, specialists for early education and disabled persons, nursing jobs, joiners and many more.

Those graduates and students graduating from our health care and nursing branch are always welcome in many state and private owned social institutions and hospitals in our region and everywhere in Germany. Many big trading, retailing and insurance companies employ our young specialists for economics and administration.

In total, there are approximately 3000 students and trainees who are taught by altogether 140 teachers. Those teachers share their huge experience with teacher-trainees because our vocational college has already been a reliable partner for the teacher-training-centres in our region for many years.

*(Martina Westphal)*

## Student description



*(from left to right; Vanessa Salimovic, Annabell Witte, Niklas Felkel, Tom Peuser, Moritz Zielske, Pascal Schwarz, Marcel Schönau, Yury German, Jost Springmann, Mareike Hansen, Johanna Eichhorst, Paul Luckow, Fiete Löper, Hanna Küster, Robert Köster, Dominik Thoms, Henriette Bennemann, Arne Detlefsen, Anne Gerstenberg, Anne-Marie Böttner, Felix Wanke, Nicole Steinweller, Henrikje Kahn, Moritz Riffel, Angelina Schüten, Alexander Gernetzki, Arne Rosenheinrich, Isabell Schröder, Ben Hubert)*

I am **Anne Gerstenberg** a very nice, honest, humor full Person, who can listen well, goes openly to others and I am always there

for my friends. Family is also very important for me. In my free time I love to go to the gym and make a lot of sport. The most important thing in my life is music. I love to listen to music but I also play some instruments, for example guitar and keyboard and I do some singing sessions.

Hi, my name is **Nicole Steinweller**. I am lively, very nice, loud, laughing every time and I am also a very good friend who never let down her friends and family. After school I love to meet friends, go to my grandma or make fun with my bigger sister. I love the music from Ariana Grande and Shawn Mendes. I and my sister are big fans of going to the cinema.

I'm **Isabell Schröder**. I am a quite person. I am open-minded and I love it to try things out. Friends and family are very important for me and I would do everything to provide that they can do well. I love me little nephew. For me, the most beautiful thing in the world

is to play football in my club. All in all I am very athletic.

I am **Dominik Thoms** and I am lovely. I am very humor full. I would do everything for my friends and will be there for them. I am a very good friend. I am musically and play keyboard. I also play football in my free time. My big passion is basketball.

My name is **Yury German** and I am 18 years old and my origin is in Russia. By now I live in Germany for more than 10 years. From Monday to Friday I live in a dorm. On weekends and during the holidays I stay at home. I like videogames and dislike bell peppers.

I am **Fiete Löper** and I am 17 years old. I still live with my parents in Stralsund. My hobbies are handball, volleyball and soccer. I also have no allergies and I like videogames.

I am **Pascal Schwarz** and I am 17 years old. I live with my parents in Stralsund. I play basketball in my free time and meet up with

friends. I hate bell pepper and am not really encouraged to work.

I am **Paul Luckow**, 15 years old and live in Sassnitz on Rügen. I can play the violin and I take singing lessons. I speak English fluently by the way. I like videogames and know my way around tech.

Hello, my name is **Niklas Felkel** and I am 16 years old. In my free-time I play handball. I live in Langendorf, a small village near Stralsund. I live there with my parents and my sister. Rugby is my favorite sport to watch.

Hello, I am **Tom Peuser**, I am 17 years old and I live in a village near Stralsund. I am really unprompted and like to see the entire world - to see the world out of a new perspective. My hobbies are everything which deals with creativity. My favourite colour is blue.

Hi, my name is **Henriette Bennemann**, but I prefer to be called Jette. I am 16 years old and was born in Stralsund. In my free-time I

like to go dancing and perform on stage with my friends. I have got red hair and I am proud of it. In my free-time I like to watch football.

My name is **Moritz Zielske**. I am 16 years old and was born in Bergen on Rügen. I play football with friends in my free-time. I do like technical things like computers. My favorite color is blue like the ocean.

My name is **Henrikje Kahn**, I am 17 years old. I would describe myself as an outgoing person. I like to watch rugby – my favorite team is the All Blacks. I also like to watch TV in different languages like Chinese and Korean. I like to draw too.

I am **Jost Springmann**. I am 16 years old. I visit the Technical College in Stralsund since 2016. There I want to get my graduation from high to go to the technical college I did my graduation at the Hermann-Burmeister Regionalschule.

My name is **Arne Detlefsen**, I am 17 years old and I live in Garz on the island of Rügen.

I was born in Bergen. Since 2016 I attend the technical college in Stralsund. My hobbies are sport activities, but from time to time I like to play video games. Before I attend the Technical College I graduated at the Jona-Schule Stralsund.

My name is **Arne Rosenheinrich**. I'm 17 years old and currently live in Gralhof on the island of Rügen. I also attend the Technical College in Stralsund. I also did an exchange year in Indiana which is in the USA. My favorite color is blue and I enjoy listening to music and hanging out with my friends. I would consider myself as a quite friendly and outgoing person.

I am **Robert Köster** I am 16 years old and live in Grimmen. Like everyone else in the group I attend the Technical College in Stralsund. Before I chose this way I attended the Regionale Schule „Robert Koch“ in Grimmen. My hobbies are athletics, drawing, doing as much sport as I can,

watching movies and series, and playing video games from time to time.

Hello I'm **Ben Hubert**. I'm 18 years old. I live in Stralsund and I don't like this project. I think it isn't interesting. I'm a very honest person. My hobbies are going to the gym and playing soccer.

Hey my name is **Marcel Schönau**. I'm 16 years old. I live on the island of Rügen, the biggest Island of Germany. But my home is in Stralsund, where I live with my friend Moritz and another girl in a shared flat. My hobby is football and volleyball. I'm a RBL fan.

Hey my name is **Moritz Riffel** I am 16 years old. I live on the biggest Island of Germany, called Rügen for 16 years. I got my graduation on the school in Binz, but now I want a higher graduation on the Technical College in the special subject "economy". Now I live in Stralsund close to our school. My friend Marcel and I live in a residential community with a girl in our parallel class. In my free



time I like to train in the gym or I play Volleyball.

I'm **Anne-Marie Böttner** and I decided to graduate at Fachgymnasium, after I got my average exam at Jona Schule. Before I did that, I spent a year in the USA, Iowa, and went to school there. I really care for politics and have already made some experiences during the internships at SPD and Bundestag (German Government). I also like sports and I'm in a boxing club.

I'm **Vanessa Salimovic** and I did my average graduation at Gerhart Hauptmann School. In the same year I decided to keep going at Fachgymnasium. I grew up with two cultures because I am actually from Serbia and I came to Germany, when I was only half a year old. Now I'm in Germany for 17 years. I speak three languages: Serbian, German and English. I also started to learn Russian.

My name is **Annabell Witte**, I did my average graduation at the Prohner Wiek School.

I decided to do my High School exam at Fachgymnasium. I have been living in Mecklenburg Pomerania for three years. Before I came here, I lived in Brandenburg. I like sport and in my free time work out a lot.

## Teacher Description

My name is **Martina**

**Westphal**. I am a teacher at *Regionales Berufliches Bildungszentrum des Landkreises Vorpommern-Rügen*. I started

teaching at a secondary school and changed to

the vocational school several years ago.

Now I teach at Fachgymnasium which is a specialised grammar school and leads to the Abitur (higher education qualification).

My subjects are Mathematics, Physics and Information Technologies.

I chose to work in this project because I like to meet students and teachers from other



countries to compare teaching methods and educational systems. Furthermore, working in international projects can broaden one's mind of both students and teachers and helps to develop intercultural competences.

My name is **Violetta Schmidt**. I'm married and I live in the hanseatic town of Stralsund. I studied Economics at Humboldt University in Berlin and have been working as a teacher at



the Vocational College/Vocational Training Centre in Stralsund. My subjects are Economics, Management and Law Studies. My hobbies are reading and travelling.

My name is **Ulf Reimann** and I am one of the teachers attending this project.

In 1977 I started an apprenticeship at a vocational training center on a shipyard in my hometown Stralsund to become an engine

fitter and to get my certificate of qualification for university matriculation. Later I studied at the Technical University “Otto von Guericke” in Magdeburg and got my teacher-training and completed as a teacher for mechanical engineering.

I started my teaching career in 1988 at the same vocational training centre in Stralsund on the shipyard.

Today I'm an associate in a team of about 135 teachers. My work fields are metalwork, engineering sciences and computing. Most of my apprentices are in an apprenticeship leading to production mechanics, industrial mechanics and car mechanics. My teaching subjects are mechanical engineering, production technologies, assembly techniques, engineering drawing, material science, joining technology, electrical science and engineering and electronic data processing.

## Company Logo Competition

In November, the founding of the student company started with a logo contest. Each student in the

class FGW 61 submitted a logo design. Either the logo was painted; written in big lettering or a combination of the two. The most important criterion for the company logo was in particular the high recognition value of the logo. By vote of the class FGW 41, the best designs were determined. After the vote of the seniors, the class FGW 61 voted out of the determined designs their favorite one. The logo of the students company was finally set and the winner of the competition was Marcel Schönau.

His design is now also the logo of the student company.

*(H. Kahn)*



## Company founding

On March 27th, 2017, the signing of the partnership agreement of the student company Ostseeküche Schüler GmbH took place with a founder breakfast. From now on, Henriette Bennemann will be the managing director of the student company.

*(N. Felkel)*





*(logo competition)*



*(meeting with an author of cookbook)*



*(brainstorming:  
product development)*

### 3 Austria

#### Country Description



*Schloss Schönbrunn; ([https://www.schoenbrunn.at/fileadmin/\\_processed\\_/b/b/csm\\_Schoenbrunn-homepage\\_1ad6970dbb.jpg](https://www.schoenbrunn.at/fileadmin/_processed_/b/b/csm_Schoenbrunn-homepage_1ad6970dbb.jpg))*

Austria is a federal republic and a landlocked country of over 8.7 million people in the heart of Europe. It is bordered by the Czech Republic and Germany to the north. Hungary and Slovakia to the east. Slovenia and Italy to the south, and Switzerland and Lichtenstein to the west.

Spoken language is German. Austria is a parliamentary representative democracy comprising nine federal states.



Background: Once the centre of power for the large Austro-Hungarian Empire, Austria was reduced to a small republic after its defeat in World War I.

*(<http://www.nationsonline.org/oneworld/austria.htm>)*

## **The Austrian Flag**

The Austrian flag consists of three equal horizontal strips. The top and bottom stripes are red and the middle stripe is white.



Legend has it that Duke Leopold V. of

Austria (1157-1194) was involved in a battle during the Crusades, and after the fight his white battledress was soaked in blood. When he removed his belt, though, the cloth underneath was still white. That very sight is

*(<http://flagpedia.net/austria>)*

said to have inspired the red, white and red stripes on the Austrian flag

*([www.worldflags101.com/a/austria-flag.aspx](http://www.worldflags101.com/a/austria-flag.aspx))*

## **Economy Overview**

Austria, with its well-developed market economy, skilled labour force, and high standard of living, is closely tied to other EU economies, especially Germany's. Its economy features a large service sector, a relatively sound industrial sector, and a small, but highly developed agricultural sector. Austria has a mixed industrial and agricultural economy, while tourism is also an important source of income.

*<http://www.eubusiness.com/europe/austria>*

## **Music**

Austria was the birthplace of many famous composers such as Anton Bruckner, Johann Strauss, Franz Liszt, Franz Schubert, Joseph Haydn. Wolfgang Amadeus Mozart was born in Salzburg.

Vienna was for a long time an important centre of musical innovation. 18<sup>th</sup> and 19<sup>th</sup> century composers were drawn to the city due to the patronage of the Habsburgs and made Vienna the European capital of classical music.

*(<https://en.wikipedia.org/wiki/Austria#>)*

## **Food**

In cuisine, Austrian specialities such as Wiener Schnitzel and Apfelstrudel have become international dishes which need no translation.

## **Description of the Region**

The town Wolfsberg is located in southern Austria in the federal state of Carinthia. It has 25000 inhabitants and it is spread over an area of 364 square kilometres. Wolfsberg is at an altitude of 461 metres and surrounded by the mountains Koralpe and Saualpe. It is also called “The Paradise of Carinthia” because of its beautiful flora and fauna.

The first thing that will most likely attract your attention is the 72 metre high “Markuskirche”, which is a church dedicated to Saint Markus. It was built in the 13<sup>th</sup> century and is located in the heart of Wolfsberg. If you walk across “Hoher Platz,” you will see the beautiful old town center of Wolfsberg. First you will go past the “Paurische Castle”, the next thing will be the statue Pestsäule. The Hoher Platz ends with the townhall and the bridge called Fleischbrücke. One thing you should definitely visit is the Castle of Wolfsberg which is situated on the top of the so-called Schlossberg, a hill, and it belongs to the Graf Henckel of Donnersmarck.

If you want to go shopping, Wolfsberg has everything you need. There is one shopping center called Tenorio and a few other little local shops.

In order to experience something or have fun, you can visit the mountains Koralpe or the Klippitztörl, there you can go skiing in winter or hiking and summer sledging in

summer. If you don't want to drive as far, you can swim in the local swimming pool Stadionbad or go for a kart drive at Karthalle Friesacher.

Twice a year there are events/fairs called Schönsonntagmarkt and Kolomonimarkt, where you can shop and have fun. On the weekends you can go out with your friends and have fun in diverse pubs and nightclubs. If you're lucky then there is a game of our local football club WAC which plays in the highest football league in Austria called Bundesliga.

*(Kargl, Klösch)*

## School Description



The HTL Wolfsberg, a College of Engineering with approximately 580 students, is located in Carinthia, Southern Austria. There are two main departments with the four branches automation engineering, mechatronics, industrial engineering and information technology.

Being involved in projects like internships abroad and students exchanges via Erasmus+ or founding students' companies, the school sets a focus on international connections. These experiences foster the students at becoming successful at jobs like project leaders, construction engineers or software programmers.

After five years of school the students receive a Certificate of Secondary Education and a TVE-Diploma, which is rated at Level 5 of the EQF (European Qualifications Framework). After three years of work-related experiences the graduates are officially given the title *engineer*, which even ranks at EQF Level 6, comparable to a

Bachelor's degree. Consequently, the teachers of the HTL are demanded to teach on a high standard in theoretical lessons as well as in work-related subjects and specific workshops and laboratories.

Besides offering education for students from 14 to 19 years of age, there are also special classes of adult education for receiving TVE-Diplomas, as well as classes for qualified foreman, which is a special form of vocational education in Austria. In addition to that, there is even a cooperation with the FH Mittweida, a German university of applied sciences, where graduates with work experiences can get a degree of tertiary education.

*(A. Schober)*

## Student Description



*(From back left to right : Lukas Schatz, Klösch Florian, Kummer Alina, Ünver Merve, Schütz Julia, Streußnig Laura, Poms Alexander, Mayer Julien, Steinbauer Thomas, Gutsche Bernhard, Pacnik Danijel, Gutschi Maximilian, Walzl Anischa, Kargl Raphael, Oberländer Mathias, Pichler-Schloffer Anna)*

My name is **Bernhard Gutsche**. I consider myself as a quite sociable person with whom one can have lots of fun. Nevertheless, I can also be very serious and mature, when the situation demands it. I am also a real team-



player, who likes working with different kinds of people from different branches. Family and friends are also pretty important to me, as well as helpfulness, as I like helping other people.

My name is **Maximilian Gutschi**. I see myself as a smart and determined person. I like working in a team and reaching our pre-determined goals. I believe in my dreams and won't stop until my dreams become reality. Last year we founded a junior company called "Inplace", and I have been the chief executive officer of this enterprise ever since it was founded. I have learned a lot about economy, marketing and team-work, for which I have been very grateful.

I'm **Danijel Pačnik**. I would picture myself as a friendly, communicative and caring friend, but that's not how things are. In reality I'm not the nicest one around here. Close friends know that really well, but I do care about them. I also am really shy and that's why I'm lacking communication skills. My

strength lies in interpreting situations, as well as being trustworthy. I really like teamwork though, since one man's weakness is another man's strength.

My name is **Lukas Schatz**. Personally, I believe that I am skilled at craftsmanship, because I learned a lot from my dad in our workshop. I am good at thinking logically and finding solutions for specific problems. In case I am needed, I can be really helpful. Strength of mine is being patient and understanding when things don't go well the first time. Furthermore, I am a good skier and snowboarder.

My name is **Nicole Sever**. I would describe myself as an honest, reliable, helpful and trustworthy person. My strengths are working in teams, communicating with other people and in generally being sociable. I also enjoy the German and the English Language and not to forget, baking cakes.

As a part of the Junior Company I got a lot of marketing experience, because I worked

in the sales department. So we had to do the promotion for our product which encouraged our creativity. We often worked in groups that improved my ability to work in teams. Also, my speaking skills improved, because we had to tell the people relevant information and data about the company and the product.

My name is **Thomas Steinbauer**. I believe that I am a person who is really reliable, communicative and well-mannered. My motivation in projects is outstanding according to my colleagues. I have also got work experience in the locksmith-, milling- and turning shops. This summer I got an internship at Offner Werkzeugbau in in the locksmith department. While there, I learned about the importance of teamwork and accuracy in work and life.

Hello, my name is **Anischa Walzl**. I am sixteen years old and I currently attend the higher-level secondary technical college in

Wolfsberg. My focus is on industrial engineering. My hobbies are gymnastics, skiing, riding a bike and playing volleyball. I am taking part in the project School Companies because I would like improve my organisational and communicative skills and get to know new friends. I expect to have fun.

My name is **Raphael Kargl** and I live in Wolfsberg(Austria). I am 16 years old and I currently attend the technical college in Wolfsberg. My focus is industrial engineering. My hobbies are fishing, playing football and eating bacon. I am taking part in the project School Companies because I would like to improve my team-skills. I expect to have fun.

My name is **Anna Pichler-Schloffer**. I am 15 years old and I live in Frantschach – St. Gertraud (Austria). I currently attend the technical college in Wolfsberg. My focus is industrial engineering. My hobbies are skiing, cycling, judo and running.I am taking

part in the project School Companies because I would like to improve my team-skills. I expect to have fun.

My name is **Florian Klösch**. I am 16 years old and I currently attend the technical college in Wolfsberg. My focus is the branch for industrial engineering. In my free time I like doing sports and riding (motor) cycles. I am taking part in the project School Companies because I would like to improve my teamwork skills. I expect to have fun.

My name is **Mathias Oberländer**. I am 15 years old and I currently attend the HTL-Wolfsberg. My focus is on the branch industrial engineering. My hobbies are hunting, playing football, hiking, cycling; and so on...I am taking part in the project School Companies because I want to improve my English skills. I expect to have much fun

My name is **Lisa Suetter** and I'm 17 years old. I attend the higher technical college in Wolfsberg, Austria and I chose the subject area industrial engineering. In my free time I

enjoy hanging out with my friends and going to the gym. I'm taking part in the project "school companies", because I want to improve my knowledge of English and economics. With this project I hope to learn more about how a company works and how to work in a team. I took part in a junior company before so I have already gained a few experiences in leading a company, because I was the boss of the junior company.

My name is **Laura Streußnig** and I am 17 years old. I attend the subject area "Industrial Engineering", at the higher technical college in Wolfsberg. In my free time I like to visit my friends, go to skiing in the winter and to go swimming in the summer. Two years ago I was a member of the project "Junior Company", where I learned many new things which are important for a company, and I could meet many people from other countries. In this school year I am taking part in the project "School Companies". In this

project I hope to improve my English skills and to make new friends in other countries. My name is **Alina Kummer** and I am 17 years old. I attend the higher technical college and I have chosen the subject area industrial engineering. I have been dancing ballet for 13 years and I really enjoy it. In my free time I also like to read and just relax after school. I am taking part in the project “school companies” because I want to improve my English-skills, to get in contact with other people and cultures and to expand my economical knowledge.

My name is **Merve Ünver** and I am 17 years old. I go to the higher technical college in Wolfsberg and I have chosen the subject area industrial engineering. In my free time I like to style my hair. Furthermore, I work in a fashion shop on Saturdays. I am taking part in the project “school companies“, because I want to improve my English language skills and I want to see how real business life works.

My name is **Julien Robert Mayer**. I'm 17 years old. I attend the higher technical college in Wolfsberg with the focus on industrial engineering. In my free time I like to do a lot of sports like playing football and working out. I am taking part in the project "school companies", because I want to improve my English skills, learn new things and make interesting experiences.

## **Teacher Description**

### **Prof. Mag. Rudolf Allesch**

(47) is married, has two sons and is living in Klagenfurt, Austria. Before he started his teaching career he worked as a group leader in the con-



trolling department of a solar production company for more than 10 years. He has wide experiences in the ERP-Systems SAP and ProAlpha and in project management.



Since 2013 he is teaching Industrial Engineering and Economy and Law at the college of engineering (HTL) in Wolfsberg, Austria. He likes travelling and different kind of outdoor sports like skiing, ice skating, swimming and hiking.

Being an ESL - teacher, primarily at the college of engineering (HTL Wolfsberg),

**Prof. Mag. Andreas Scho-**

**ber** has been teaching students of various ages. Besides that, he is also involved in adult education, where he not only teaches English, but also works as paramedic and mountain rescue instructor. In addition, he enjoys different kinds of sports, mostly outdoors. Andreas believes that international student programmes and exchanges foster the pupils' cultural awareness.



## Company

On the 16<sup>th</sup> and the 23<sup>rd</sup> of November 2016 two workshops about product development were taking place at the College of Engineering in Wolfsberg, Austria.

Seven students as well as one teacher and the headmaster participated in each workshop.

The methods used were brainstorming and mind-mapping. The result was the plan for the production of “Eggcellent”, which is a special kind of egg cup, made from stainless steel. Each “Eggcellent” will be hand-made by the students themselves in the school’s production facilities



*(Mindmapping)*

*(M. Gutschi).*

The first marketing workshops took place on November 23<sup>rd</sup> and December 14<sup>th</sup> at our school, the HTL Wolfsberg.

Our company produces different products for individual kitchen equipment. On the first day of the marketing workshops we found a name, a slogan and a logo for our company. Because of our products we named the company “KitchEquipt”, our slogan says “no home complete without KitchEquipt” and our logo looks as follows



To get our ideas we used the well – known method “brainstorming”.

On the second day of the marketing workshops we used the canvas business model in order to sum up the activities and products. This helped us to get a really good overview of our business.

We found out that our key activities are production and sales.

We also determined that our key partners are the supplier Asco, the HTL and our school companies project partner.

The target groups for our key product – the eggholder “eggcellent” – are restaurants and private customers. We produce it, according to the wishes of our customers, with their individual logos and slogans.

*(Laura Streußnig)*



*(Brainstorming: Company name)*



*(Prototyping)*



*(Finding Ideas)*



*(Final Product)*

## **Workshop: Sales training and Company visit in the bakery “Knusperstube”**

On the 19<sup>th</sup> April eight students from the HTL Wolfsberg, which are involved in the project “School Companies”, took part in a sales training with the company expert Edwin Storfer, Chairman of the registered association “Lavanttaler Wirtschaft” and Senior CEO of the bakery “Knusperstube”.

The workshop was held in the premises of the bakery and lasted over three hours. In the workshop students learned a lot of important tools how to promote and sell products. After the workshop students took part in a company visit guided by the quality manager of the bakery

*(R. Allesch)*



## **4 Poland**

### **Country Description**

Poland is the country in the central Europe located between Baltic Sea and Carpathian Mountains. It borders Russia, Lithuania, Belarus, Ukraine, Slovakia, Czech Republic and Germany. Total area of Poland is 312 679 km<sup>2</sup> which makes it 69th country in the world and 9th in Europe. The population of Poland is about 38 million, gaining 34th place in the world and 6th place in the Europe. The history of Poland began when Mieszko I – the first Polish ruler converted to Christianity (10<sup>th</sup> century). The president of Poland is Andrzej Duda. The capital of Poland is Warsaw. Poland is divided into 16 administrative subdivisions - voivodeships. Kostkowo is in the Kashubian region.

### **Famous Poles**

Fryderyk Chopin(1810-1849) - composer and pianist who was born in Żelazowa Wola.  
Maria Skłodowska-Curie(1867-1934) - physicist and chemist, first woman that won

2 Nobel prizes. She was the pioneer of research on radioactivity.

*(Joanna Kowalewska)*

## **The Polish Flag**



*([https://en.wikipedia.org/wiki/File:Flag\\_of\\_Poland.svg](https://en.wikipedia.org/wiki/File:Flag_of_Poland.svg))*

## **Description Of The Region**

The Gniewino commune is located in the north part of Poland, just a few kilometers from the Baltic Sea. It lies a short distance from Wejherowo and about 70 kilometers from Gdańsk.

The area of the Gniewino commune has many beautiful lakes, dense forests and picturesque post-glacial landscapes full of moraine hills.

Currently, over 7,000 people live here. The majority are Kashubians, but there are many descendants of Germans and people who moved here from other parts of the country.

There are many places which are worth seeing like the lookout tower "Kashubian Eye" in Gniewino or Zagroda Gburska in Nadole. Another attraction for tourists is the possibility to follow the Stolem Family, which are local giants associated with the legend of the Kashubian region. In Gniewino and its surroundings there are 15 figures of these giants located in 5 places. Tourists can also spend time in the cinema, the bowling centre, the gym and at the swimming pool.

*(Arleta Rohde and Joanna Kowalewska)*



## Student Description



*(Hubert, Patryk, Kamil, Wiktora, Kinga, Karolina, Kornelia, Julia, Oliwia, Natalia, Oliwia, Kamila, Maja, Dominika, Zuzanna)*

My name is **Kamil**, I'm fourteen. I like listening to music and learning new languages. My biggest passion is computers. I love to repair and build them.

My name is **Natalia**. I'm 14 and I live in Poland. I have fair, long hair and blue eyes. My birthday is on November 1<sup>st</sup>. My favourite kind of music is Rap and R&B. I'm in a sports

class and my favourite discipline is basketball. My best friend is Oliwia and we live in the same village so we often go together to the playground.

My name is **Julia**. I'm 14 years old. I'm from Poland. I have 3 sisters. My favourite subject in school is English. I like singing songs. My hobby is horse riding.

My name is **Oliwia**. I'm 14. I live in Poland. I was born on March 5<sup>th</sup>. I have a sister - her name is Monika. I have long, straight and dark hair, green eyes and a small nose. I have two dogs and one cat. My favourite animal is a dog. I like listening when I have free time I love spending time with my best friend Natalia. I usually go for a walk with her.

My name's **Kornelia**. I was born on March 18<sup>th</sup>. I'm 12 years old. I come from Poland. I am tall, I have got brown hair, blue eyes and I have got freckles. My favorite school subject is Biology, Physics and English. I really like sports and animals.

Hey. My name is **Marta**, I'm 13 years. I'm interested in painting. I like to watch cartoons and play on the computer.

My name is **Wiktoria**. I'm 14 years old. I'm slim. I have long brown hair. I have one younger brother. In my free time I watch films or listen to music. I like reading books too. Sometimes

My name is **Oliwia**. I'm 14 years old. I have two dogs and two cats. I like big dogs, listening to music and chatting with friends. I have a small family: mum and brother. My brother's name is Szymon. He is 18 years old. I'm tall and slim. My hair is blond and long. I have blue eyes.

My name is **Hubert**. I am 13 years old. My hobby is playing football and playing computer games. My favourite color is green.

Hi, my name is **Patryk Kurpet**. I'm fourteen years old. I'm like listening to music and exploring new places.

My name is **Kinga**. I am 13 years old. I come from Poland. My hobbies are sports, like

football and basketball. My favourite subjects are English and Biology. I love pets - my favourite ones are cats.

I'm **Dominika Selonka**. I have a brother. He is one year older than me. I have two dogs. The brown one is named Aro, black-Kami and I have got three cats named Kicia, Mały and Przybłęda. They are black. In my free time I play the piano, ride the horse and watch TV.

My name's **Angelika**. I am 14 years old. I love riding a horse - this is my passion. I like to play the piano and the guitar. I am Girl Scout. Sometimes I play computer games with my friends.

I'm **Agata Czerwicka**. I'm 14 years old. My hair is dark and long. I have hazel eyes. I'm tall and slim. I have a big family - mum, dad, two brothers and sister. I have a cat and a dog. In my free time I listen to music, lie on the sofa, surf the Internet, meet or chat with my friends. I like taking selfies.

Hello! My name is **Kamila**. I'm thirteen years old. I'm from Poland. My hobby is dancing, swimming and handball. I like Geography, PE and English. My favourite kind of music is pop.

My name is **Zuzia**. I'm 13-year-old student from Kostkowo. I'm short and I have long, light brown hair. My friends think I'm crazy. In free time I listen to music. I like especially pop and rap.

I am **Aleksander**. I am 12 years old. I live with my parents and two sisters: Lilka and Tosia. I have a dog and a cat. My favourite colour is blue and green. I go to school in Kostkowo. Biology and Maths are my favourite subjects. I really like to play football and basketball.

## Teacher Description

My name is **Joanna Kowalewska**. I have been working in lower secondary school in Kostkowo for 13 years now. I am interested in exchanging experiences and finding inovative methods of teaching.



I am **Arleta Rohde**, I teach Geography and Science. I love travelling, reading books about nature and biographies. In my free time I sew decorations from felt.



My name is **Ewa Piotrowska**, I'm a teacher of history and civics. I like slow life, the inner peace and the space - for me the best place to reach it is the nature (particularly a forest). My dream life is doing nothing, only admiring the beauty of the world around me.



## **Company**

How to start students' cooperative?

1. There must be an information in school statute that students' cooperative exists at school.
2. One of the teachers must help students as an administrator.
3. You must find 20 students to join the students' cooperative. You must make a list of them, collect entry fee and write the status.

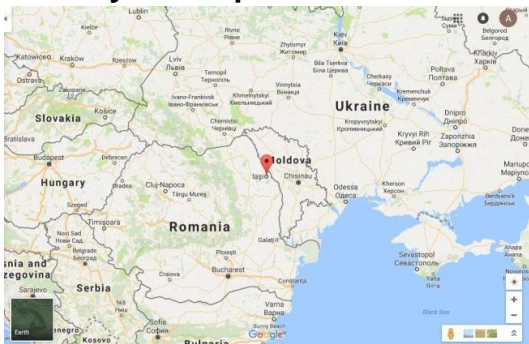
4. You must call the first meeting of members and discuss these topics:
  - getting acquainted with the statute
  - accepting members who paid entrance fee
  - selection of self- government (3 persons)
  - selection of supervisory board (3 persons)
  - approval of work plan for a year
  - choice of shop assistants
5. You must find out, if there is a council of students' cooperatives and write a report of your activity.
6. You can start selling your products.





## 5 Romania

### Country Description



*(google earth)*

Romania is a state located in Southeastern Central Europe, north of the Balkan Peninsula and on the Northwest Black Sea Coast. In Romania there are almost all forms of relief existing on the globe. Romania is a predominantly Orthodox country, the Christian religion is the most popular there. The cuisine of Romania has features of Romanian, Turkish, Greek, Bulgarian and Austrian culture. The Romanians love their tradition and pass them from generation to another.

## The Romanian Flag

The Romanian flag has 3 colors: red, yellow and blue. In order to explain the significance of each color, we have to



*(wikipedia)*

take you back in time. The three colors were present on flags, banners and coat of arms since the 15<sup>th</sup> century. A flag having the same colors, but also an image of the two archangels (Michael and Gabriel), was unfurled by Tudor Vladimirescu, during the 1821 Revolution.

The official existence of the Romanian flag, with its three colors, began in 1834, when the prince Alexandru Ghica Voda gained permission from the Ottomans to decorate commercial and military ships with it. During the 1848 Revolution, the three colored flag became the symbol of our nation. Red symbolizes brotherhood and the blood spilled by

our ancestors to protect the country from foreign invaders. Yellow is for the greatness of the country, its prestige and virtue, but also yellow stands for the riches of Romanian crop fields. Blue stands for the clear sky, for the serene and cloudless Romanian way of thinking, for the faith and the power that keep Romanian nation bound to its country. It is also important to mention the coat of arms that is present on the Romanian flag, in the middle, on the yellow stripe. The Romanian coat of arms has a shield on the background, which symbolizes the nation's independence. On this shield, there is a golden eagle, referring to the country's riches, with open wings in sign of protection, wearing a cross in its beak, symbol of the orthodox Christian religion. In the eagle's claws there is a sword and a sceptre, for the Romania's independence and sovereignty. Between the eagle's wings, there is another protective shield, on which are displayed symbols of the five major Romanian regions:

Țara Românească, Transilvania, Moldova, Banat and Oltenia, Dobrogea. Țara Românească is symbolized by another eagle with a cross in its beak. Moldova is represented by a buffalo's head, a very important animal for this region throughout its history. Banat and Oltenia is represented by a golden lion, holding a sword, next to a bridge. It refers to an iconic bridge in this region, the bridge of Drobeta city. Transilvania is displayed here as an eagle with open wings, next to seven towers. These towers are related to the region's old name, Siebenbürgen, meaning "the seven strongholds".

Dobrogea is present on the national coat of arms through the image of the two *upside down* dolphins, symbol of the Black Sea that opens us at one side of this region.

The Romanian flag is celebrated, every year, on the 26th of June

*(Wikipedia)*

## School Description



*(The main building of the college)*

“Vasile Adamachi” Agricultural High-school is situated in the north-east region of the city of Iasi (the capital of the Iasi county), on one of the most beautiful hills, Copou.

In its first years of existence, the school has functioned as an Apprentice **School**, later on changing into the Technical Agricultural School and later into the Vocational Agricultural School for Apprentices.

Since 1964, it has been called the Agricultural High school, but in 1990, it was given a new function and a new name - “Vasile Adamachi” Agricultural High school

## Teaching forms:



*(The third building of the college)*

**High-school** - with the following specializations: Ecological agriculture, Food industry, Economics– financial and commercial activities, Commerce, Environmental protection, Banqueting and event planner

**Vocational school** - with the following specializations: bakery and pastry, mechanics, agriculture.

In terms of general objectives, our school set the following guidelines:

- Basic formation as a qualified worker in agriculture and in other related fields
- Enrichment of basic notions of general culture
- Assurance of continual formation

- Encouragement of personal development

The “Vasile Adamachi” Agricultural High-school conducts its activity with material resources such as:

- 22 classrooms
- Laboratories: Viticulture, Floriculture, Soil study, Mechanics, Physics, Biology, Chemistry, Food Industry, Pastry, ICT, Foreign Languages – using PROLANG Software
- School cafeteria, School dorm, didactical farm and orchard, vegetable garden, dendrological park, vineyard

Our school was involved in a few European projects the past few years. We are proud to tell you about:



## European Projects



*(Exhibition panel with the "School companies" project at the main entrance of the college)*

DALPSE (Development of Alternative Learning Paths for Secondary Education)  
2006-2009

- partners: Portugal, Sweden
- decreasing the school abandonment
- exchange of educational strategies in order to improve the students knowledge
- professional development of the teachers involved in the project
- encouraging European partnerships

FOOD AND HEALTH (Comenius project)  
2008-2010

- partners: Italy, Turkey, Portugal

- searching and adopting the most healthy diet
- knowledge of the most important substances for our health
- preventing illnesses
- encouraging students to use foreign languages and to communicate with European students

#### GREEN BUILDING (Comenius Project) 2012-2014

- partners: Turkey, Italy, Austria, Sweden
- studying different ways of building in Europe
- analyzing building status from all partner countries
- study of passive houses
- buildings and natural hazards (floodings, earthquakes)

#### EUROSCOLA 2011

- our school was the first Romanian school ever winning the Euroscola Trophée
- informing students about the European integration process

- promoting the youth's participation in the construction of the European Union
- high-school students from 27 countries get together in the famous Hemicycle of the European Parliament from Strasbourg, France
- they share experiences, thoughts, opinions about Europe in order to debate and make decisions regarding high-priority topics for the future of Europe

## Student Description



*(Left to right; Cristi Damian Stefan, Moisei Alexandra Ștefana, Boboc Camelia Mihaela, Sebastian Daniel Culita, Pintilii Eduard Florentin, Romaniuc Anamaria, Acatrinei-Turcu Pavel, Curca Alin Marian Costan, Babuta Iuliana-Vasilica )*

My name is **Curca Alin Marian Costan**, I am 15 years old, and I was born in Iasi, Romania on the 17<sup>th</sup> of August. My family is small, I have a sister, and she is 12 years old. My parents work as electricians. In the family we have many activities; usually we

go bowling or see football matches. I like to play football and to read. My hobbies are football, music, movies and to travel. I want to travel because I want to visit other countries and meet new people.

My name is **Sebastian Daniel Culita** and I am 16 years old. I don't have any brothers or sisters. My sign of the zodiac is Libra. I like traveling, discovering new things, making new friends, movies, music and parties. I don't like waking up in the morning, arguing with people. I want to take part in this project because it is a beautiful opportunity to meet new people and learn their habits.

Hello! My name is **Pintilii Eduard Florentin**. My sign of the zodiac is Pisces. I am 16 years old; I have a twin brother and an older sister. I love to play the League of Legends, watch anime, everything about Japan and rock music. My hobby is photograph, digital arts, Photoshop and YouTube content creator. I wish to take part in this project because I want to photograph many places in many

countries and I want to learn English with different people.

My name is **Bicer Mario Iulian**, I am 17 years old, live in Iasi, Romania. I like to travel because I want to meet new people. My hobbies are playing on the PC games and football.

My name is **Cristi Damian Stefan**, I am 18 years old I study at "Vasile Adamachi" Agricultural College from Iasi. I'm in 11<sup>th</sup> grade. I want to be in this project because I want to learn new things about other schools in other countries. My hobbies are drawing, computer science and sport.

Hello, my name is **Radu Daniel Cristian**, I am 17 years old. My mom's name is Scintele Loredana and my father's name is Radu Ionel, I have one sister, she is 4 years old. I like to play basketball and football, video games and long walks.

My name is **Romaniuc Anamaria**, I am 17 years old. My father is Daniel and my mother is Mariana. My sign is Leo. I have a

brother and a sister. I like reading, walking and spending time with my friends. I want to be in this project because I love to travel and doing something new.

My name is **Babuta Iuliana-Vasilica**. I live in Iasi, Romania. I am 17 years old. I like to travel and make new friends. I am involved in this project because it would be a good experience and I will be able to make friends around Europe

My name is **Acatrinei-Turcu Pavel** but I like people to call me Paul. I am 17 years old. I signed for this project for improving communication skills, new ways to see the world. My hobbies are Airsoft and talking with friends about any subject, including school, politics, even religion.

My name is **Boboc Camelia Mihaela** and I'm 16 years old. I'm from Letcani, a small town near Iasi. My hobby is travelling. I want to participate in this project because I really like English and I think this project opens new opportunities for me and I really enjoy

speaking English. I think this project will make my future bright. I'm a really sociable girl and meeting new people is something amazing for me.

My name is **Diana Lavinia Nitigoi**, I am 16 years old. I want to participate in this project because I can learn a lot and make new friends.

My name is **Moisei Alexandra Ștefana** and I am 16 years old. I have a big family but for now I live with my mom and my dog. My hobbies are movies, traveling, dancing and listening to music. My aspirations are to discover other countries, different habits and cultures.

My name is **Zaharia Anda Stefania**, I am 16 years old. I study at Adamachi College, in Iași. I live in Iasi, Romania. I have two younger brothers. My hobby is listening to music and going out with friends.



## Teacher Description



I am **Beatrice Carmen Zelinschi** - physics teacher at „ Vasile Adamachi” Agricultural and Food Industry College and I am the Romanian team coordinator in „School Companies”

Erasmus + Project.

I like to meet other people from abroad, to learn about their culture, their customs and to work in a team with all our partners!

My hobbies are: reading, travelling, driving fast and strong cars!

My name is **Andreea Bitiușcă** and I am a French teacher at the College of Agriculture and Food Industry from Iași, Romania. I am one



of the teachers participating in the Erasmus Project, “Schools Companies”.

I love very much listening to music, traveling, baking cookies. I like French poetry, Anthony Hopkins and Al Pacino movies. I can say that I am also a big fan of the French contemporary cinema.



Hi, my name is **Nicoleta Apățăchioae**

I'm from Iași-Romania and I work at Colegiul Agricol și de Industrie Alimentară „Vasile Adamachi” Iași as system engineer. I liked to be

part of this project because I met new people with a lot of didactic experience and with different perspectives on education. I like this project very much because it gives students the opportunity to simulate the establishment of a company and helps them get familiar with the startup procedures.

I am **Vasilica- Daniela Serghie**. I am a teacher

of environmental protection, didactic degree II. I graduate the "Gheorghe Asachi" Technical University of Iasi - Faculty of Industrial Chemistry,



specialization Technologies and Biotechnologies for Environmental Protection, 2003. I recommend with hand-made and teamwork skills, time planning and organizing skills, adaptability, flexibility. Also, competencies such as sociability, availability, involvement have been proven in relationships with people with different personality structures, and courtesy, creativity, observation, initiative, calmness are highlighted in the work done in school.



My name is **Luminița Popescu**. I am tool machine engineer, teaching 18 years of technical specialty disciplines, 8 years at the Agricultural and Food Industry College "Vasile Adamachi". I do my job with love and I am glad that my students consider myself a friend who wants to teach them. I like the challenges and do not give up until I realize what I'm proposing. Hand-made activities are my passion and when I want to relax I'm doing such an hand-made object.

Hello! My name is **Dan Chihaia**. I'm a teacher of English at *Agricultural and Food Industry College "Vasile Adamachi"* Iasi, Romania. I like teaching and working with my students. I also like meeting new



people and discover new places. My hobbies are reading novels, travelling all over the world and playing and watching sports, especially football. I am fan of Barcelona Football Club and I don't miss any opportunity to watch the matches when my favourite team plays. I am proud to be Romanian because Romania is a very beautiful country with a lot of tourist attractions (the Danube Delta, the Carpathians Mountains, the Black Sea, historical and cultural monuments, old churches and monasteries, palaces and museums, etc) which foreigners do not know yet.



Hi, my name is **Andreea Nastase** and I am a teacher of French *Agricultural and Food Industry College "Vasile Adamachi"* Iasi, Romania. I like teaching and working with my students. I like to drive beautiful cars, I love dancing and having good time

with my friends. I am a sociable person and I am a good team player in various activities. I'm very happy to participate in this project.

My name is **Mihaela Dulhai**. I'm a marketing professor; I'm pragmatic, spontaneous, and energetic. I like interacting with people, communicating.



## Company



Our company "Două mâini dibace" (*Two skilled hands*) was founded in 2016 by the students participating in the Erasmus + "School

Companies" project.

Company logo was chosen by student vote and illustrates two hands painted with different colors.









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Each school holds responsibility for the contents (texts and images) given about its own country.